



## ANNUAL REPORT Fiscal Year 2020-2021



### Redwood Gospel Mission Ministries

PO Box 493, Santa Rosa, CA 95402-0493 • (707) 578-1830 • smission.org

#### Men's Ministry 707-542-4817

- Men's New Life Recovery Program
- Men's Shelter Services
- Mobile Ministries
- Jail Ministries
- Black Coat Catering

#### Manna Home 707-576-1471

- Women's New Life Recovery Program

#### The Rose

707-573-0490

- Women's and Children's Shelter Services

#### Industrial Ministries and Ministry Support 707-578-1830

- Industrial Ministries
- Thrift Store
- Outreach and Volunteers
- Finance and Administration
- Redwood Gospel Coffee

# Message from Jeff Gilman, Executive Director

Our Mission states: “The Redwood Gospel Mission, in the grace and power of Jesus Christ, mobilizes our community to minister to the needy so that lives are transformed.” As you can imagine, living out that mission statement was a challenge for us in 2020-2021 much as it was for so many people and organizations throughout the world.

The biggest challenge we faced was how to serve the most people in the safest, most effective way possible, especially in light of the fact that the Mission is predominantly a volunteer organization, and the pandemic virtually eliminated our volunteers from being able to serve.

COVID restrictions initially required the Mission facilities to operate at twenty-five percent capacity. And the County Regulations restricted us from opening our facilities to “walk-ins” off the street. But with the challenges came many opportunities that never would have happened without COVID and the associated restrictions.

One of the best opportunities came in the form of collaboration. For 15 months, the Mission partnered with Alliance Redwoods to house and care for hundreds of the most vulnerable homeless people in our county.

Other amazing partnerships included St. Joseph Health, who provided four different medical clinics at Mission Facilities each week; plus West County Health Services, which provided medical care for residents who were staying at the camp.

Through the pandemic, The Mission became a vital link for Sutter, Memorial and Kaiser hospitals, all of whom are prohibited by law from discharging homeless guests to the streets.

Similarly, that access was available to Sonoma County Law Enforcement Agencies and other agencies working with vulnerable and abused populations.

Because of the restrictions in the number of guests coming into the Mission, we found creative ways of getting the Mission to the guests. Our Mobile Shower Unit, known as “Highways and Hedges” expanded into all parts of the County, to Cloverdale, Healdsburg, Guerneville, Rohnert Park, Petaluma and multiple locations in Santa Rosa, reaching out with showers, clean clothes, personal hygiene items, as well as the gospel, prayer, and spiritual counseling.

The COVID restrictions also drastically affected our various outreach events such as the City Kids Festival, Homeless Birthday Party and the Great Thanksgiving Banquet, but at the same time gave us opportunity to engage with people in new and creative ways.

Because we were inhibited from utilizing the Sonoma County Fairgrounds for the 2020 Thanksgiving event, we pivoted to a “drive-through” event that included turkeys and food boxes for over three thousand people in seven hundred families and featured a short-range FM radio transmission of a Thanksgiving Gospel Message.



By late summer of 2021, we began the pivot back from the camp to the Mission facilities and geared up to renew the Entertaining Angels Nomadic Shelter ministry. As we continue to emerge from this long, challenging period, we are encouraged by the thousands of lives that were impacted by the Mission and by the tremendous support from people throughout this community who love God and love the poor.

We have confidence that God will continue to use this ministry to transform lives of the least, the last, and the lost among us.

Jeff Gilman

A handwritten signature in blue ink, appearing to be "JG", written in a cursive style.

Executive Director

## Mission Statement

The Redwood Gospel Mission, in the grace and power of Jesus Christ, mobilizes our community to minister to the needy so that lives are transformed.

## Vision Statement

We envision a time when all gospel-centered churches in the North Bay area will have an effective, measurable, transformational ministry to the needy in partnership with the Redwood Gospel Mission.

## Value Statement

We strive to be selfless, Christ-centered servants who embrace transformational community partnerships.

## BOARD OF DIRECTORS

**KEVIN P. O'MALLEY**  
President

**RICHARD PEDERSEN**  
Vice-President

**GARY BEI**  
Treasurer

**JUDY BOWHALL**  
Secretary

**JOHN ADAMS**

**BRAD BENSON**

**DAVE EDMONDS**

**JUDY SAMSON**

**MARIA LETWINCH**

## LEADERSHIP

**JEFF GILMAN**  
Executive Director

**MATT DOTTA**  
Director of Ministry  
Operations

**CHRIS KEYS**  
Director of Shelter and  
Recovery Ministries

**JAMES KING**  
Director of Industrial  
Ministries

**ERIC SANGERVASI**  
Director of Partner and  
Community Ministries

**LUCY WOOLUMS**  
Director of Finance and  
Administration

## Redwood Gospel Mission

### Statement of Financial Position As of September 30, 2021

#### Assets

##### Current assets

Cash and cash equivalents	\$ 1,825,742
Accounts receivable	7,073
Inventory-Thrift Store and Rag and Recycling	142,581
Prepaid expenses	60,137

Total current assets 2,035,533

Restricted cash and cash equivalents 523,995

Property and equipment, net 4,318,185

Investments 4,202,019

Deposits 10,500

Total assets \$ 11,090,232

#### Liabilities and net assets

##### Current liabilities

Accounts payable and accrued expenses	\$ 325,950
Current portion of notes payable, net of loan fees	189,309

Total current liabilities 515,259

Notes payable, net of current portion and loan fees 1,549,230

Total current liabilities 2,064,489

##### Net assets

Without donor restrictions	4,299,729
With donor restrictions	4,726,014

Total net assets 9,025,743

Total liabilities and net assets \$ 11,090,232



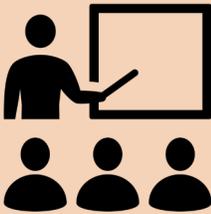
**107,916  
MEAL SERVED**



**33,075  
NIGHTS OF SHELTER**



**1,140  
COACHING SESSIONS**



**13,690  
CLASSES ATTENDED**



**1,078  
FAMILIES ASSISTED BY  
OUTREACH EVENTS**

## Support and revenue

	<b>Total</b>
Donations and contributions	3,794,747
Non-cash donations	3,546,328
Grant income	80,998
Thrift store sales, net	30,187
Program fees, net	341,458
Events income	154,842
Investment income, net	7,233
Loss from sale of endowment property	(831,211)
Net assets released from restrictions	-
<b>Total support and revenue</b>	<b>7,124,582</b>

## Expenses

Program services	4,838,483
Management and general	305,885
Fundraising	723,087
<b>Total expenses</b>	<b>5,867,455</b>

**Changes in net assets** 1,257,127

**Net assets, beginning of year, restated** 7,768,616

**Net assets, end of year** \$ 9,025,743

**EMERGENCY SHELTER:** Emergency shelter for men, women, and children experiencing homelessness. Guests are provided with warm nutritious meals, clothing, a safe place to sleep and an opportunity to hear the Gospel.

**NEW LIFE RECOVERY PROGRAM:** A faith-based residential substance abuse recovery program for men and women who wish to put their addictions behind them, build a support system and start a new life.

**MOBILE MINISTRIES:** The focus is on Luke 14:23, "And the Lord said unto the servant, Go out into the highways and hedges and compel them to come in, that my house may be filled." Mobile Ministries includes Nomadic Shelter, Search and Rescue efforts and Mobile Shower.

**JAIL MINISTRIES:** Volunteer teams that are authorized to go into the county jail and facilitate chapel services, bible studies, and one-on-one biblical support as well as provide preliminary interviews for inmates looking to be released into the New Life Program.

**THRIFT STORE AND INDUSTRIAL MINISTRIES:** Items donated are sold to support our programs; we also provide necessities to our community. There is also ongoing recycling in an effort to be socially conscious and eco-friendly.

**OUTREACH MINISTRIES:** Outreach events throughout the year in our community that allow you to connect with and minister to the poor and needy.

**JOB SKILL TRAINING PROGRAMS:** Training programs change lives giving men and women valuable training and experience in Catering, Coffee Roasting, Retail Management, Truck Driving and Forklift Operation.